



# Isaac Cruz González

CEO

Berganti Bikes

<http://www.bergantibikes.com>



## BILATERAL MEETINGS

(17:00 - 20:00 )

(15:00 - 18:00)

**DESCRIPTION** **Berganti Bikes**, founded in 2005, started with a passion for Mallorca and a hunger to help everyone discover the charms and versatility of the island. Our bike shop is conveniently located on the beachfront promenade of Playa de Palma, just 10 minutes from Palma and 5 minutes from the airport. We stock an impressive range of bikes to rent including, road bikes, MTB, trekking, e-bikes and city bikes. Our friends (**yes - you!**) can also enjoy our in-store shop selling top-of-the range bike accessories and apparel and bike maintenance and repair service centre. That fact that we love biking and we're Mallorquin means we know the best insider tips and biking routes on the island. We want our **friends** to have a holiday of a lifetime. We not only pride ourselves on offering fair prices for the best quality, but we are also proud to be: The first bike shop in the world to receive the accreditation **TifoTafiShop** by Andrea Tafi cycling wear. The Mallorquin supplier for De **PedaalRidders** - A Belgium cycling reality show with the ex-professionals **Johan**

**Museeuw and Ludo Dierckxsens.**

Members of BelgiumBicycleCentre - Maintaining strict Belgium cycling standards.

We're a keen supporter of **SOS Children's Villages**– because we love to give back to our community.

**ORGANIZATION TYPE** Company

## Request

### HOTELS BIKE FRIENDLY IN PLAYA DE PALMA TO ADD IN OUR HOTEL BOOKING ENGINE

We are looking for bike friendly hotels in "Playa de Palma" to add to our new Hotel booking engine.

- Conexion via Webservice
- Hotel can change the prices any moment.
- Hotel can open or close sales
- Not possible to create overbooking
- High volume of bookings during Hotels low season

If you want to know more, we will be happy to explain you more in a meeting.

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## Offer

### B2B BICYCLE RENTAL (BOOKING ENGINE FOR TTOO, TRAVEL AGENCIES, HOTELS, ETC)

We have developed a B2B platform specially designed for TTOO, travel agencies and Hotels.

Booking engine: Shows live availability for every bike model and size, aswell as prices for the selected period, also possible to add client's bike geometry, pedals and extras, once the booking is finished, a PDF confirmation will show all the booking details.

Control Panel: In this section, you will have full control of your bookings, create, modify and

cancel.

Price: This service is completely free, and you will get a % of comission of every booking done through you.

If you are interested, we will be happy to explain you deeply in a meeting.

**KEYWORDS:** #MALLORCA #CICLOTURISM #BIKERENT #ROADBIKE #TREKKINGBIKE #MTB #TRAVEL #HOTELS  
#TTOO

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## Request

### COMERCIAL DEL SECTOR CICLISTA | CYCLING SECTOR SALES REP.

Buscamos 4 agentes comerciales del sector ciclista para la distribución de varias marcas en España

We are looking for 4 sales reps. from the cycling sector, to distribute few brands in Spain

**KEYWORDS:** #SALES #COMERCIAL #CICLISMO #CYCLINGCLOTHES

#### COOPERATION REQUESTED

1. Sales / Distribution
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